

***APICS Greater San Jose Chapter in Conjunction with CFME  
Presents the Certified Supply Chain Professional (CSCP) Classes  
Dates: September 13<sup>th</sup>, 20<sup>th</sup>, 27<sup>th</sup> & October 5<sup>th</sup>, 12<sup>th</sup>, 2017***

The APICS CSCP (Certified Supply Chain Professional) program is the most widely recognized educational program designed for the operations and supply chain management professionals.

The Greater San Jose Chapter of APICS, in conjunction with CFME, is offering the APICS CSCP Preparation Course that will expand your supply chain knowledge and prepare you for the APICS Certified Supply Chain Professional certification exam.

**Course Components**

As part of the tuition for this course, you will receive the APICS CSCP Learning System – a certification exam preparation and professional development tool developed by APICS. Based on the most current APICS CSCP Exam Content Manual, this comprehensive training program combines print materials with interactive Web-based study tools to provide a customized learning experience.

**Print Materials**

Three print modules contain over 800 pages of content covering:

**One:**

Fundamentals of Supply Chain Management

**Two:**

Supply Chain Strategy, Design and Compliance

**Three:**

Implementation and Operations

**Interactive Web-based Study Tools**

- ❖ **Pretest** to determine knowledge level and prepare a study Plan
- ❖ **Progress check questions** after each section to test your understanding of concepts
- ❖ Test bank of more than **600 questions**
- ❖ A timed **post-test** to determine progress
- ❖ **eFlashcards** to test knowledge of relevant industry terms
- ❖ A Web-based **glossary**
- ❖ Access to the **Information Center** offering test-taking tips, feedback feature, and links to valuable resources
- ❖ Complimentary download of the most current **APICS CSCP Exam Content Manual** through the Information Center

Course Costs	
APICS Members	\$1800
Non-members*	\$2200

**Who can benefit from the program?**

- ❖ People seeking in-depth knowledge of their company's supply chain
- ❖ Employees hoping to boost productivity and collaboration
- ❖ Innovators promoting global supply chain management
- ❖ Managers working to affect lead time, inventory, productivity and profits
- ❖ Supply chain professionals looking to secure their career

**Why choose an Instructor-led course?**

- You'll benefit from
- ❖ An experienced instructor
  - ❖ Interaction with peers
  - ❖ A dynamic classroom environment that enhances learning
  - ❖ Classroom expectations and assignments that help you stay on track

**Sign up today!**

Contact **Dave Viale**  
Executive Vice President  
Email: [cfme@aol.com](mailto:cfme@aol.com)  
(408) 398-8280



**APICS Greater San Jose Chapter**

# The APICS CSCP Learning System

The 2017 APICS CSCP Learning System is a comprehensive professional development and exam preparation program. It consists of three print modules and web-based study tools that reflect the entire **APICS CSCP Exam Content Manual (ECM)** and provides you with a broad view of global end-to-end supply chain management.

The 2017 APICS CSCP Learning System is enhanced to support the recent structural and content changes to the APICS CSCP exam. Each module will further empower you with an understanding of best practices, techniques and technologies necessary to maximize your organization's efficiency and impact the bottom line.

## MODULE 1

### APICS Fundamentals of Supply Chain Management

- Broad concepts of supply chain management, including primary processes, objectives, integration methods and benefits
- Alignment of supply chain and business strategies
- Key considerations for supply chain design and continuous improvement
- Key measures for planning and controlling inventories
- Fundamentals of logistics in supply chain management
- Identifying and managing market segments
- Demand forecasting and management techniques
- Keys to effective Customer Relationship Management (CRM)
- Core concepts of supply management

## MODULE 2

### APICS Supply Chain Strategy, Design, and Compliance

- Sustainability practices in design and operation of a supply chain
- Risk, its sources, impacts, and mitigation methods
- Globally dispersed supply and demand, and the impact of free trade zones and trading blocks
- Globalization effects on inbound and outbound logistics
- Measurement of, and efficiency and responsiveness, in the supply chain
- Technologies for design, data, operations and communications in supply chain management
- Factors influencing demand, including design, marketing, selling, and matching customer orders
- Core concepts of CRM, including strategies, technologies, and key implementation challenges
- Fundamentals of Supplier Relationship Management (SRM), including strategies, improved management of sources, relevant technologies and measurement
- Inventory planning and control methods

## MODULE 3

### APICS Implementation and Operations

- Supply chain dynamics and the balance of responsiveness and efficiency
- Managing supply from internal and external sources
- Implementation of demand plans, including prioritization and fulfillment, and capturing and communicating point-of-sale data
- Tools and techniques to support continuous improvement strategies

For more information on upcoming courses and how the APICS CSCP program can benefit your company, contact Dave Viale at [CFME@aol.com](mailto:CFME@aol.com) (408) 398-8280

If you wish to have your name removed from our mailing list, please reply with UNSUBSCRIBE in the subject line.

## APICS Greater San Jose Chapter Presents the Certified Supply Chain Professional (CSCP) Classes

### Program Schedule

Classes will be held at: To be announced  
Classes will be held on Wednesdays from 8:30 a.m. to 4:30 p.m.

#### Course Schedule:

Wednesday, Sept. 13, 2017 (8:30am–4:30pm)  
Wednesday, Sept. 20, 2017 (8:30am–4:30pm)  
Wednesday, Sept. 27, 2017 (8:30am–4:30pm)  
Wednesday, Oct. 5, 2017 (8:30am–4:30pm)  
Wednesday, Oct. 12, 2017 (8:30am–4:30pm)

**Class Size:** Minimum of 12 students or subject to reschedule

[Note: Students who miss part of a session can make up the work in a following session. If class material changes, student will be responsible for cost of new material.]

***Classes fill quickly. Sign up today!***

**To Register, Contact Dave Viale  
(408) 398-8280  
Email: [cfme@aol.com](mailto:cfme@aol.com)**

### Instructor

**Dave Viale, CPA, CPIM, CSCP  
APICS Master CSCP Instructor  
APICS Master CPIM Instructor  
For more information and recommendations,  
LinkedIn, Dave Viale, [CFME@aol.com](mailto:CFME@aol.com)**

Dave Viale is an educator, consultant, and writer. He is the founder and president of CFME, an International Education, Training and Consulting Company. He brings a diverse work experience to CFME including a combined, more than 20 years, work experience at Arthur Andersen, Fairchild Semiconductor, and Hewlett Packard, as well as several leadership positions. He was a practicing CPA and also taught for several universities and colleges. Capitalizing on this varied background, Dave brings a cross-functional perspective to his consulting, classes, speeches, seminars, and key executive presentations, which he delivers across the U.S., Canada, Europe, and the Far East. During the last ten years, Dave has specialized in Supply Chain Management, Lean and ERP Systems. This global experience, when combined with his educational training, brings a unique blend of theory, practicability, and financial impact to his presentations, consulting engagements and his books. Dave is the author of the best-selling APICS books, Basics of Manufacturing, Basics of Inventory Management and Finance for All Functions. Building on his TQC, JIT experiences, Dave has expanded CFME's product offering with the "Lean All The Enterprise Workshop Series and Consulting Package". Most classes, workshops and seminars on The Lean Enterprise/Six Sigma deal primarily with the manufacturing area, and to a lesser extent, the customer and the supplier functions (loops). This customer customized series is different. While it can still deal with the manufacturing function, it has been designed with an equal emphasis on all the other functions, and can be applied across all entities.

**Earn up to 40 professional development points towards CPIM certification maintenance with a passing score on the APICS CSCP Learning System post-test.**

**Earn another 20 points by passing the APICS CSCP Certification Exam.**

### Registration:

#### Course Costs

<b>APICS Members</b>	<b>\$1800</b>
<b>Non-members*</b>	<b>\$2200</b>

### **These fees (cost per student hour \$50) include:**

- Classroom instruction
- Module workbooks (3)
- Web tools (includes exam content manual, e-flashcards, pre- and post-tests, module specific tests, e-glossary, and more)

CFME is leveraging off these successes by expanding its offerings with the introduction of the "Advanced Problem Solving and Decision Making" Workshop.

Dave has given the APICS, CPIM and CSCP Certification classes and Supply Chain Workshops for many years. He was the co-creator of the Program Management Workshop that became the standard for many of the Major Contract Manufacturing companies.

### **Other Offerings:**

- APICS CPIM Certification Preparation
- Lean Office Workshops
- Basics of Finance
- Advanced Problem Solving and Decision Making

For more information, go to [www.cfme.com](http://www.cfme.com), Course Catalog